Interim Report January - March 1999 Pandox Hotellfastigheter AB (publ)

- Income after tax for the period January March 1999 amounted to SEK 21.9 M (13.4), corresponding to earnings per share of SEK 1.46 (0.89)
- Cash flow per share, including nonrecurring revenues amounted to SEK 2.10 (1.47)
- The operating net rose by SEK 8.3 M to SEK 51.0 M (42.7)

REVENUE AND OPERATING NET - PROPERTY OPERATIONS
Total property revenue for the first quarter of 1999 amounted to SEK 64.2 M (53.8). Property expenses excluding depreciation totalled SEK 13.2 M (11.1).

The operating net increased by SEK 8.3 M to SEK 51.0 M (42.7). Compared with the corresponding period of 1998, the change is primarily attributable to surplus from properties acquired during 1998 and 1999. Furthermore, the strong hotel market has generated higher earnings from revenue- and incomebased lease agreements. Adjusted for properties acquired and sold, the operating net was SEK 51.0 M (47.4). The adjusted direct yield before administrative expenses was 9.4 % (9.2). The adjusted direct yield including propertyrelated adminsitrative expenses was 9.0% (8.8).

REVENUE AND INCOME
- HOTEL OPERATIONS
As of 1 January 1999
Pandox conducts no hotel
operations under its own
mangement. In the
corresponding period of
1998, Pandox conducted
hotel operations in
Hotell Park Astoria in
Enköping.

INCOME

Consolidated income after tax improved by SEK 8.5 M compared with the preceding year and net income for the period totalled SEK 21.9 M (13.4). The rise in income is primarily explained by an improved operating net from property operations, mainly pertaining to acquisitions. In addition, income was affected by a capital gain of SEK 4.1 M on the sale of the Hotell Boheme hotel property.

FINANCING AND CASH FLOW Net financial items for the period amounted to SEK -19.0 M (-16.4). The Group's intrest-bearing liabilities as per 31 March 1999 totalled SEK 1,340.3 M. The loan portfolio has a distributed maturity structure with an average fixed interest period of 2.1 years. During the period, short-term loans of more than SEK 400 M were converted to lower interest rates, decreasing the average interest rate on loans from 5.85 % at yearend 1998 to 5.64% on 31 March. The mortgaging ratio for the properties was 61.7%.

Disposable liquid assets including unutilized overdraft facilities of SEK 25 M amounted to SEK 101.3 M.

The cash flow before changes in working capital and investments and including nonrecurring revenues for the period totalled SEK 31.6 M (22.0), corresponding to SEK 2.10 per share (1.47).

PROPERTY PORTFOLIO Pandox has acquired two hotel properties during the first 3 months of the year. In January Pandox assumed ownership of the Provobis Star Hotel property in Lund in accordance with an agreement signed in 1998. The purchase price including acquisition costs amounted to SEK 101 M. Since financial settlement took place on 1 January 1999, the property is consolidated in income for the entire period. In February an agreement was signed for the acquisition of the Scandic Hallandia hotel property in Halmstad for a price of SEK 49 M. The property is consolidated in Pandox's income statement and balance sheet as of 1 April 1999.

The non-strategic hotel property Hotell Boheme in Gothenburg was divested during the period. The hotel property with related equipment was sold for a price of SEK 15 M, providing a consolidated capital gain of SEK 4.1 M.

Pandox's property holdings as per 31 March 1999 including Scandic Hallandia include a total of 29 hotel properties with a combined 4,600 hotel rooms and floor space of om 271,646 sq. m. The book value of the properties including hotel equipment, but excluding

Scandic Hallandia, as per 31 March 1999 amounted to SEK 2,172.6 M.

The Group's investments during the period amounted to SEK 7.1 M, which mainly pertained to hotel product improvements in a number of properties.

FORECAST
With the current
portfolio of hotel
properties, net income
for 1999, including
nonrecurring revenues, is
expected to reach at
least SEK 75 M.

Stockholm, 27 April 1999

Anders Nissen Managing Director

CONDENSED CONSOLIDATED INCOME STA	ATEMENTS Jan-Mar 1999	Jan-Mar 1998	Full-year 1998
Rental revenue Other property revenue Total property revenue Operating and maintenance costs Operating net Depreciation Income, property operations	59,9 4,3 64,2 -13,2 51,0 -9,5 41,5	49,8 4,0 53,8 -11,1 42,7 -8,5 34,2	186,8 -36,0
Hotel operations Operating revenue Operating expenses ² Income, hotel operations Gross income	0,0 0,0 0,0 41,5	3,9 -3,8 0,1 34,3	18,5 -18,7 -0,2 150,6
Administrative expenses ² Nonrecurring income/expenses	-4,7 4,1	-4,5 0,0	-19,2 1,4
Operating income	40,9	29,8	132,8
Net financial items Income after financial items Paid tax ³ Net income for the period	-19,0 21,9 - 21,9	-16,4 13,4 - 13,4	

CONDENSED CONSOLIDATED BALANCE SHEET

CONSTRUE CONSCRIPTION SILE	1.02 011221
SEK M	31 Mar. 199931 Mar. 1998 31 Dec. 1998
Assets	
Properties including hotel	equipment2 172,62 068,02 085,2
Other fixed assets	16,6 18,0 16,5
Current assets	18,5 22,0 14,6
Liquid assets	76,3 35,7 82,9
Total assets	2 284,0 2 143,7 2 199,2
Equity and liabilities	
Equity	852,1 801,0 830,1
Interest-bearing liabilitie	es 1 340,3 1 253,9 1 281,8
Noninterest-bearing current	liabilities 91,6 88,8
	87,3
Total equity and liabilities	es 2 284,0 2 143,7 2 199,2

CONDENSED CONSOLIDATED CASH FLOW STATEMENTS

CONDENSED CONSOLIDATED CASH FLO	M DIVIDIU	71/17	
	Jan-March	Jan-March	Full-year
SEK M	1999	1998	1998
Income after financial items	21,9	13,4	61,5
Depreciation	9,7	8,6	36,7
Cash flow before change in work	ing capit	cal	
and investments	31,6	22,0	98,2
Total change in working capital	0,4	-177,9	-172,0
Cash flow before investments	32,0	-155,9	-73,8
Total investments, net	-97,1	-202,4	-247,8
Cash flow after investments	-65,1	-358,3	-321,6
Change in financial fixed asset	s -	-0,7	1,0
Change in interest-bearing loan	s 58,4	175,6	203,5
New share issue	_	204,7	204,5
Dividend	_	_	18,8
Total external financing	58,4	379,6	390,2
Change in liquid assets	-6,7	21,3	68,6
-	•	-	-

^{1.}Operating and maintenance costs have been accrued over the year in accordance with the most recent forecast.

2. Planned depreciation is carried out at 1.5 % and amounts to a total of SEK 7.5 M for the period. Total depreciation for the period amounts to SEK 9,634,000, of which property operations account for SEK 9,460,000 and administrative expenses for SEK 174,000. (Jan-March 1998 a total of 9,635,000) 8,635,000)

^{3.} For an account of the Group's tax situation, see the description in the 1998 annual report.

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Jan-March 1999 Jan-March 1998Full-year

1998			
Property-related key ratios			
Book value of properties			
	172,6	2 068,0	2 085.2
Total property revenue, SEK M	64,2	53,8	
Operating net, SEK M	51,0	42,7	•
Adjusted operating net, SEK M	51,0	47,4	
Direct yield 1, %	9,4%	•	9,3%
· · · · · · · · · · · · · · · · · · ·	•	8,8%	
Direct yield 2, %	9,0%	0,06	0,96
Financial key ratios			
Interest coverage ratio, times	2,11	1,76	
± ,	7,4%	•	6,6%
Return on equity, %	10,4%		7,6%
Equity/assets ratio, %	37,3%	37,4%	37,7%
Cash flow before change in			
Working capital and investments,	SEK M	31,6	22,0
	98,2		
Investments, SEK M	7,1	3,9	22,6
Property acquisitions, SEK M	101	187	260
11 12 11 11 11 11 11 11 11			
Data per share (SEK)			
Net income for the period	1,46	0,89	4,10
Cash flow including nonrecurring		0,05	1,10
revenues/expenses	2,10	1 47	6,55
-			
Shareholders' equity	56,8	53,40	55,34

The number of shares after the new issue in 1998 amounts to 15,000,000.

The interim report has not been subject to special examination by the company's auditors.

LARGEST SHAREHOLDERS IN PANDOX

	As per 31 March	1999
Name	No. of shares	용
Zenit, Brummer & Partners	2 356 000	15,7%
Skanska AB	1 500 000	10,0%
Ratos Förvaltnings AB	1 499 500	10,0%
SPP	719 000	4,8%
Hagströmer & Qviberg mutual	funds663 000	4,4%
Nordbanken mutual funds	589 700	3,9%
Sixth National Pension Fund	551 450	3,7%
Wasa mutual funds	419 700	2,8%
Livförsäkringsaktiebolaget S	Skandia400 000	2,7%
Handelsbankens small compani	ies fund340 000	2,3%
Pictet & Cie	290 000	1,9%
Svolder AB	283 000	1,9%
Sabis Invest	258 500	1,7%
Banco fonder	255 000	1,7%
Union Bank of Norway	251 800	1,7%
Other foreign owners	836 776	5,6%
Others	3 786 574	25,2%
Total	15 000 000	100,0%

The number of shareholders as per 31 March 1999 amounted to till 2,466.

Definitions:

Property-related

Total management revenue The sum of rental revenue and other property revenue.

Operating net Management revenue minus operating and maintenance costs, tax, ground rent and other property expenses.

Adjusted operating net

Operating net adjusted to reflect sales and acquisitions of properties during the year.

Direct yield 1 Adjusted operating net in relation to the book value of properties and hotel equipment at the end of the period. The book value of hotel equipment is included in the denominator, since equipment rent is included in the numerator.

Direct yield 2 Adjusted operating net including property-related administration in relation to the book value of the properties.

Property-related administration The portion of total administration expenses that is directly related to management and development of the properties. Other administration expenses pertain to central administration and costs for maintaining the company's stock exchange listing.

Financial

Interest coverage rati Income after net financial items plus financial expenses, in relation to financial expenses.

Return on shareholders' equity Income after net financial items and paid tax in relation to average shareholders' equity. Average shareholders' equity has been adjusted for the new issue of shares. Return on total capital Income after net financial items plus financial expenses, in relation to average total assets.

Equity ratio Shareholders' equity at the end of the period in relation to total assets.

Property holdings as per 31 March 1999

Facility Scandic Hotel Slussen, Stockholm Provobis Star Hotel, Sollentuna Radisson SAS Arlandia Hotel, Arlanda 260	No. of roomsFloor s 292 269	pace - sq. m. 18 416 18 573 343	15
Scandic Hotel, Upplands-Väsby First Hotel Royal Star, Älvsjö Total Stockholm	150 103 1 157	6 955 4 900 64 104	
Radisson SAS Park Avenue, Gothenburg 998		318	21
Total Gothenburg	318	21 998	
Scandic Hotel St. Jörgen, Malmö First Express, Malmö Provobis Hotel Kramer, Malmö Total Malmö	265 101 110 476	21 485 8 195 6 913 36 593	
Provobis Star Hotel, Lund Radisson SAS Hotel, Luleå Provobis Stora Hotellet, Jönköping Scandic Hotel Winn, Karlstad Radisson SAS Hotel, Östersund Provobis Billingen Plaza, Skövde Scandic Hallandia, Halmstad¹ Quality Grand Hotel, Kristianstad Radisson SAS Grand Hotel, Helsingborg 832	196 209 114 199 177 106 133 149	15 711 12 166 11 378 10 580 8 766 7 743 7 617 7 524 117	6
First Hotel, Linköping First Hotel Plaza, Karlstad First Hotel Linné, Uppsala Scandic Hotel, Karlstad Scandic Hotel, Kalmar Total regional centers	133 121 116 143 148 2 061	6 540 5 907 5 831 5 694 5 485 117 774	
First Resort Mora, Mora Stadshotellet Princess, Sandviken Hotell Sten Stensson Sten, Eslöv First Hotel Park Astoria, Enköping Scandic Hotel, Karlshamn Good Morning Hotell, Boden Total other locations	140 84 80 134 99 51 588	9 161 7 003 5 833 4 600 3 335 1 245 31 177	
Summa Pandox total	4 600	271 646	

¹⁾ Consolidated in Pandox's income statement and balance sheet with effect from 1 April.

Financial calendar

Interim report January-June 24 August 1999
Interim report January-September 22 October 1999
Year-end report 1999 February 2000

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